

Markets Recover in March, Fed Dovish

By Walter S. Frank, Chief Investment Officer

The month of March was a continuation of the market reversal that started in mid-February, and was it ever welcome. After the toughest start for the Dow Jones Industrials ever through January 20—followed by a brief recovery and then another slump—equity investors were reeling on February 11th. But from that point to the end of the first quarter, the Dow recovered 12.9% and benchmark S&P 500 was +12.6%.

There's nothing startling going on with the US economy, either way, as we go to press. But the Fed has shown that overseas developments do matter, and their stance is less aggressive than it was just a couple of months ago. Their dovish stance (due in large part to concerns over global growth), along with a rebound in oil prices for most of March, have supported markets worldwide.

The Fed

At remarks to the Economic Club of New York on March 29, Fed Chair Janet Yellen outlined her expectations for "gradual increases" in the fed funds rate for the foreseeable future. Readings on the US economy have been somewhat mixed in her view, with the employment market favorable but manufacturing, net exports and business investment lackluster. More importantly right now Fed participants, according to Yellen, are concerned that economic and financial developments since December have increased the risks to the global outlook.

Yellen mentioned China specifically, and it reminds us that the world's second largest economy is no longer the international rock star that it used to be. As the Chinese economy transitions away from infrastructure investment to a more consumption-based economy, they are no longer

adding to activity on a global basis. "There is much uncertainty...about how smoothly this transition will proceed and about the policy framework in place to manage any financial disruptions that might accompany it," said Yellen.

Low oil prices and the current below-trend inflation numbers have contributed as well to the Fed's new view. The median forecast for the fed funds rate by Fed Open Market Committee (FOMC) participants is now 0.9% by the end of 2016, and 1.9% by the end of 2017. These are both one-half a percentage point (0.5%) below the December median. Many economists expected another rate hike in March; with unemployment this low, it's usually a signal to tighten. But as Yellen points out, it is much easier to tighten policy than it is to stimulate, particularly at today's low interest rate levels.

Speaking economically

While the Fed is paying a fair amount of attention to the risks of a global slowdown, Yellen admits these risks are not a lock to put significant drag on the US economy. Last Friday, the Labor Department reported a solid 215,000 increase in payrolls, along with a wage pickup. And domestic manufacturing expanded for the first time in seven months, indicating manufacturing may finally be ready to play its part in the recovery.

World Markets: 2016 Returns

Index	March	YTD 3/31
Brazil - Ibovespa	17.0%	15.5%
China - Shanghai Comp	11.8	-15.1
Europe - Euro STOXX 50	2.0	-8.0
India - S&P BSE SENSEX	10.2	-3.0
Japan - Nikkei 225	4.6	-12.0
Mexico - Bolsa IPC	5.0	6.8
U.S. - S&P 500	6.6	0.8

Indexes do not include dividends.

Market Trends

	Trailing 12-Mo Trend	Forward 6-Mo Estimate
Economy	Higher	Higher
Interest Rates (10-yr Treas.)	Flat/Lower	Higher
Dollar	Flat	Flat/Higher
Inflation	Flat/Higher	Flat/Higher
Dow	Flat/Lower	Higher
NASDAQ	Lower	Higher
Europe	Lower	Higher
Japan (Nikkei)	Lower	Higher
Hong Kong (Hang Seng)	Lower	Higher

Gavyn Davies, who writes a weekly column for the Financial Times of London (and someone we pay attention to), took a different tack than Ms. Yellen. In his latest article, "Is the global economy snapping back into gear?", Davies' readings (he calls them "nowcasts") are showing tentative signs of a March rebound among the world's advanced economies (i.e. not the emerging markets). While he admits that one month does not make a trend, and that his readings are heavily influenced by US activity, his conclusion is that the risks of a global recession are reduced. Davies also takes a different view from Yellen on China: their fiscal and monetary policies are currently expansionary, and this should lead to a recovery (soon).

(continued on page 2)

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Stay the course

While the first six weeks of 2016 were trying, the worst seems to be behind us. Many of the wounds are healing. India's SENSEX Index had its best month of March in seven years (+10.2%) and its best month overall in four years. And Latin America, which is closely correlated to energy, enjoyed the benefit of higher crude prices since late-January. US stocks have now regained all the early-year losses. But bounce back performance, as we saw in March, obviously won't continue.

Getting back to fundamentals, the biggest plus for individual investors is a Fed that isn't overly worried about current conditions, yet is outlining a lower trajectory of rates for the world to see. We don't expect the next interest rate hike until much later this year (September or November, most likely). And foreign central banks are continuing to pursue accommodative monetary policies.

Maintain your current asset allocations.

Tale of Two Halves

The First Quarter 2016 Report

After a 2015 year that featured uninspiring market and model returns, we were all hoping for a good start to 2016. Fuhgettaboutit.

January was a brutal month, with the S&P 500 dropping 5% and our more aggressive models—with exposure to Japan and Europe—faring even worse. But the ship started to steady after February 11, and the second month of the year finished only slightly under water. From February 12 to February 29, the S&P 500 rallied 5.6% and the Euro STOXX 50 (+9.9%) and Nikkei 225 (+7.2%) did even better.

Table 1
2016 1st Quarter Performance

Portfolio	1st Q	March
MONEYLETTER		
Venturesome	-4.4%	3.7%
Moderate	-5.0	3.7
Conservative	-1.8	3.5
Fidelity		
Venturesome	-3.7	3.9
Moderate	-3.1	3.1
Conservative	-2.0	3.5
Vanguard		
Venturesome	-3.2	4.0
Moderate	-2.4	3.1
Conservative	-1.2	3.6
Asset Allocation	1.3%	3.7%
Funds (Avg. of 1,408 funds)		
Vanguard 500 Index Fund	1.3	6.8

March continued the gains and was an excellent month for the models. While we are happy from a diversification and risk management perspective, it's true that our overseas holdings have not responded to supportive monetary policy as well as hoped. If China does recover, it would go a long way toward propelling our international funds as we head toward summer.

The Top Performing Funds list for the 1st Quarter (Table 2) is dominated by income-oriented and international funds. Looking closer at the top two funds, Berwyn Income and Vanguard Dividend Growth both had shallower declines in January and early February than the market as a whole, and were able to sustain their lead as the market corrected. Berwyn Income had 43% in cash and 24% in bonds as of 1/31/16, while Vanguard Dividend Growth (as the name suggests) invests primarily in companies that offer growing dividend payments. Vanguard Balanced is 59% to 39% (stocks vs. bonds) and Wellington is 57/34.

Table 2
2016 1st Quarter Top Performing Funds
(Funds Held Throughout the 1st Quarter)

Fund	Total Return
Berwyn Income	3.1%
Vanguard Dividend Growth Inv	2.8
Fidelity Japan Smaller Companies	2.2
Fidelity International Small Cap	2.1
Vanguard Balanced Index Inv	1.9
Vanguard Wellington Inv	1.9
Fidelity Mortgage Securities	1.9
WisdomTree Europe SC Dividend	1.8
Vanguard Mortgage-Backed Secs	1.7
Vanguard Short-Term Inv Grade	1.7
Asset Allocation	
Funds (Avg. of 1,408 funds)	1.3%
Vanguard 500 Index Fund	1.3

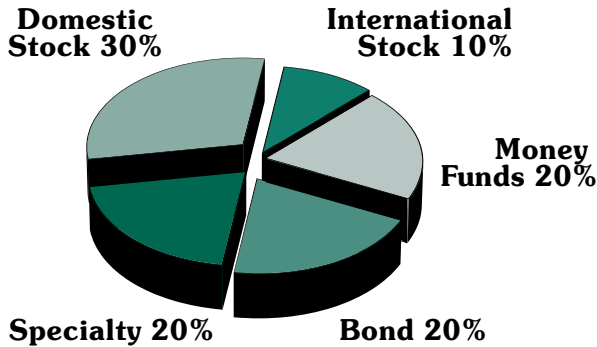
Three of the top 10 funds for the quarter are international funds. Fidelity Japan Smaller Companies outperformed the US market slightly for the quarter, handling the late-January and early-February period a bit better than the S&P 500. Fidelity International Small Cap is split almost evenly between Greater Europe and Greater Asia. As you can see by reviewing the World Markets Returns table on page 1, indices in Europe trailed Japan and India for the period. \$

Brian W. Kelly contributed to this article. Brian has been the publisher of MONEYLETTER since 1998.

HOTLINE
(410) 528-1804

Call for Updates Every Wednesday at 7:00pm (ET)

The Conservative Model Portfolios seek steady long-term growth of capital with limited short-term volatility



New Advice

Hotline 3/9	Sell	Buy
Vanguard Conservative	Vanguard US Growth VWUSX 851 shares @ \$27.83	Vanguard Equity-Income VEIPX 797 shares @ \$29.71

Hotline 3/23	Sell	Buy
Fidelity Conservative	Fidelity Growth Discovery FDSVX 691 @ \$23.78	Fidelity Export & Multinational FEXPX 800 @ \$20.54
	Fidelity Blue Chip Growth FBGRX 314 @ \$64.61	Fidelity Spartan 500 Index FUSEX 283 @ \$71.89

MONEYLETTER

Fund Name	Ticker Symbol	Purchase Date	Shares	NAV	Value	Portfolio Percent	Monthly Return
Schwab Investor MF	SWRXX	—	48,515	\$1.00	\$48,515	21%	0.0%
PowerShares QQQ	QQQ	10/30/14	324	109.20	35,375	15%	6.9%
Parnassus Endeavor	PARWX	01/08/15	1,248	28.28	35,303	15%	5.6%
Oakmark Global Select	OAKWX	10/15/15	1,469	14.86	21,826	9%	8.6%
DoubleLine Total Return Bond N	DLTNX	01/21/16	4,078	10.87	44,332	19%	0.2%
Berwyn Income	BERIX	12/13/13	1,615	13.19	21,296	9%	2.9%
Fidelity Balanced	FBALX	04/24/08	1,330	21.24	28,252	12%	4.9%
TOTAL (as of 03/31/16)					\$234,899		3.5%
2016 YTD Performance (as of 03/31/16): -1.8%							

2006: 8.6% 2007: 2.6% 2008: -29.7% 2009: 23.3% 2010: 14.5% 2011: 0.1% 2012: 7.9% 2013: 20.2% 2014: 3.9% 2015: 1.0%

Fidelity

Fidelity Cash Reserves	FDRXX	—	38,390	\$1.00	\$38,390	20%	0.0%
Fidelity Export & Multinational	FEXPX	03/24/16	800	20.74	16,584	9%	5.9%
Fidelity Contrafund	FCNTX	10/01/15	221	96.66	21,332	11%	5.6%
Fidelity Spartan 500 Index Inv	FUSEX	03/24/16	283	72.75	20,555	11%	6.8%
Fidelity Int'l Small Cap	FISMX	06/11/15	742	22.59	16,758	9%	8.5%
Fidelity Mortgage Securities	FMSFX	01/21/16	2,670	11.39	30,412	16%	0.3%
Fidelity Puritan	FPURX	12/13/13	921	20.17	18,567	10%	4.5%
Fidelity Balanced	FBALX	11/27/02	1,198	21.24	25,450	14%	4.9%
TOTAL (as of 03/31/16)					\$188,048		3.5%
2016 YTD Performance (as of 03/31/16): -2.0%							

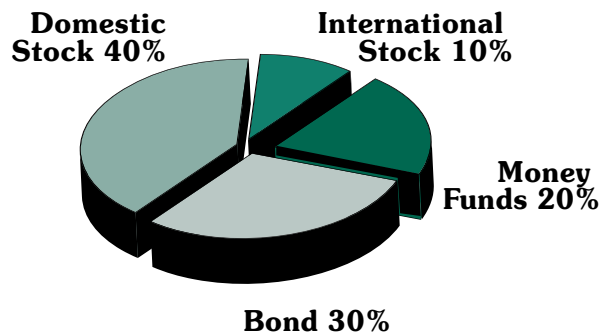
2006: 10.1% 2007: 13.3% 2008: -28.8% 2009: 24.6% 2010: 9.9% 2011: -1.3% 2012: 11.1% 2013: 16.7% 2014: 5.3% 2015: -0.1%

Vanguard

Vanguard Prime MMF/Inv	VMMXX	—	38,004	\$1.00	\$38,004	20%	0.0%
Vanguard Mega Cap Growth ETF	MGK	11/12/15	275	83.13	22,868	12%	7.0%
Vanguard Morgan Growth Inv	VMRGX	08/13/15	805	24.45	19,692	11%	6.2%
Vanguard Equity-Income Inv	VEIPX	03/10/16	797	30.39	24,222	13%	6.7%
Vanguard Global Equity	VHGEX	02/05/15	579	23.58	13,646	7%	7.6%
Vanguard Mortgage-Backed Securities	VMBS	01/21/16	285	53.47	15,232	8%	0.2%
Vanguard S-T Investment Grade	VFSTX	12/13/13	1,335	10.69	14,267	8%	1.0%
Vanguard Wellington	VWELX	12/13/13	417	37.26	15,522	8%	5.1%
Vanguard Balanced Index	VBINX	11/27/02	763	29.65	22,633	12%	4.6%
TOTAL (as of 03/31/16)					\$186,086		3.6%
2016 YTD Performance (as of 03/31/16): -1.2%							

2006: 10.0% 2007: 9.1% 2008: -23.2% 2009: 15.8% 2010: 13.8% 2011: 1.3% 2012: 6.4% 2013: 18.0% 2014: 5.7% 2015: 0.4%

The Moderate Model Portfolios seek greater long-term growth than the Conservative Portfolio by taking prudent risks



New Advice

Hotline 3/9	Sell	Buy
Vanguard Moderate	Vanguard US Growth VWUSX 1,182 shares @ \$27.83	Vanguard Equity-Income VEIPX 1,107 shares @ \$29.71
Hotline 3/23	Sell	Buy
Fidelity Moderate	Fidelity Growth Discovery FDSVX 1,627 @ \$23.78	Fidelity Export & Multinational FEXPX 1,883 @ \$20.54
MONEYLETTER Moderate	TCW Select Equities N TGCNX 1,004 @ \$23.27	Needham Small Cap Growth NESGX 1,778 @ \$13.14

MONEYLETTER

Fund Name	Ticker Symbol	Purchase Date	Shares	NAV	Value	Portfolio Percent	Monthly Return
Schwab Investor MMF	SWRXX	—	53,167	\$1.00	\$53,167	20%	0.0%
Parnassus Endeavor	PARWX	10/02/14	1,841	28.28	52,058	20%	5.6%
Needham Small Cap Growth	NESGX	03/24/16	1,778	13.37	23,775	9%	5.3%
PowerShares Hi-Yield Eq Div Achievers	PEY	02/11/16	2,519	14.27	35,945	13%	8.4%
Oakmark Global Select	OAKWX	10/15/15	1,471	14.86	21,855	8%	8.6%
DoubleLine Total Return Bond N	DLTNX	04/07/15	4,772	10.87	51,871	19%	0.2%
Fidelity Floating Rate High Inc	FFRHX	07/15/10	3,065	9.17	28,102	11%	2.8%
TOTAL (as of 03/31/16)					\$266,773		3.7%
2016 YTD Performance (as of 03/31/16): -5.0%							

2006:15.7% 2007:23.2% 2008:-35.7% 2009:30.2% 2010:19.4% 2011:-5.8% 2012:10.0% 2013:21.8% 2014:4.1% 2015:-1.2%

Fidelity

Fidelity Cash Reserves	FDRXX	—	56,226	\$1.00	\$56,226	20%	0.0%
Fidelity Contrafund	FCNTX	10/01/15	428	96.66	41,356	15%	5.6%
Fidelity Export & Multinational	FEXPX	03/24/16	1,883	20.74	39,061	14%	5.9%
Fidelity Trend	FTRNX	12/24/15	365	81.85	29,877	11%	5.9%
Fidelity Int'l Small Cap	FISMX	06/11/15	1,109	22.59	25,062	9%	8.5%
Fidelity Mortgage Securities	FMSFX	04/02/15	5,057	11.39	57,604	21%	0.3%
Fidelity Floating Rate High Inc	FFRHX	07/15/10	3,090	9.17	28,334	10%	2.8%
TOTAL (as of 03/31/16)					\$277,520		3.1%
2016 YTD Performance (as of 03/31/16): -3.1%							

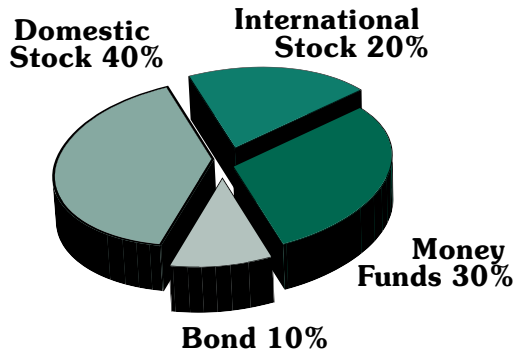
2006:10.5% 2007:22.1% 2008:-30.4% 2009:32.3% 2010:17.0% 2011:-5.0% 2012:12.7% 2013:19.2% 2014:5.8% 2015:-0.1%

Vanguard

Vanguard Prime MMF/Inv	VMMXX	—	45,099	\$1.00	\$45,099	20%	0.0%
Vanguard Morgan Growth Inv	VMRGX	08/13/15	1,388	24.45	33,929	15%	6.2%
Vanguard Equity-Income Inv	VEIPX	03/10/16	1,107	30.39	33,645	15%	6.7%
Vanguard Mega Cap Growth ETF	MGK	11/12/15	377	83.13	31,359	14%	7.0%
Vanguard Int'l Explorer	VINEX	06/11/15	1,085	16.61	18,029	8%	7.6%
Vanguard Mortgage-Backed Securities	VMBS	04/02/15	727	53.47	38,876	17%	0.2%
Vanguard S-T Investment Grade	VFSTX	12/13/13	2,496	10.69	26,686	12%	1.0%
TOTAL (as of 03/31/16)					\$227,623		3.1%
2016 YTD Performance (as of 03/31/16): -2.4%							

2006:11.0% 2007:12.2% 2008:-31.5% 2009:27.5% 2010:15.6% 2011:-1.1% 2012:10.9% 2013:21.3% 2014:5.8% 2015:0.6%

The Venturesome Model Portfolios seek maximum long-term growth by accepting greater short-term volatility



New Advice

Hotline 3/9	Sell	Buy
Vanguard Venturesome	Vanguard US Growth VWUSX 745 shares @ \$27.83	Vanguard Equity-Income VEIPX 698 shares @ \$29.71

Hotline 3/23	Sell	Buy
MONEYLETTER Venturesome	T. Rowe Price Blue Chip Growth TRBCX 472 @ \$67.53	Artisan Value Investor ARTLX 2,759 @ \$11.56

Fidelity Venturesome	Fidelity Growth Discovery FDSVX 1,129 @ \$23.78	Fidelity Export & Multinational FEXPX 1,308 @ \$20.54
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MONEYLETTER Venturesome	TCW Select Equities N TGCNX 923 @ \$23.27	Needham SC Growth NESGX 1,634 @ \$13.14
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MONEYLETTER

Fund Name	Ticker Symbol	Purchase Date	Shares	NAV	Value	Portfolio Percent	Monthly Return
Schwab Investor MF	SWRXX	—	75,743	\$1.00	\$75,743	26%	0.0%
PowerShares QQQ	QQQ	10/30/14	263	109.20	28,694	10%	6.9%
Parnassus Endeavor	PARWX	10/02/14	1,330	28.28	37,617	13%	5.6%
Needham Small Cap Growth	NESGX	03/24/16	1,634	13.37	21,852	8%	5.3%
Artisan Value	ARTLX	03/24/16	2,759	11.74	32,388	11%	11.8%
DoubleLine Total Return Bond N	DLTNX	01/21/16	2,842	10.87	30,894	11%	0.2%
WisdomTree Europe SC Dividend	DFE	06/04/15	514	57.03	29,287	10%	9.5%
Hennessey Japan Investor	HJPNX	12/04/14	1,322	23.89	31,584	11%	3.8%
TOTAL (as of 03/31/16)					\$288,059		3.7%
2016 YTD Performance (as of 03/31/16): -4.4%							

2006: 17.0% 2007: 25.6% 2008: -36.3% 2009: 31.0% 2010: 15.7% 2011: -10.3% 2012: 9.7% 2013: 32.0% 2014: 7.5% 2015: 2.9%

Fidelity

Fidelity Cash Reserves	FDRXX	—	76,563	\$1.00	\$76,563	25%	0.0%
Fidelity Contrafund	FCNTX	10/01/15	510	96.66	49,262	16%	5.6%
Fidelity NASDAQ Composite	FNCMX	11/13/14	506	63.93	32,341	10%	6.9%
Fidelity Export & Multinational	FEXPX	03/24/16	1,308	20.74	27,118	9%	5.9%
Fidelity Trend	FTRNX	12/24/15	411	81.85	33,625	11%	5.9%
Fidelity Europe	FIEUX	06/04/15	779	35.56	27,718	9%	7.4%
Fidelity Japan Smaller Companies	FJSCX	12/04/14	2,539	14.14	35,896	12%	5.6%
Fidelity Mortgage Securities	FMSFX	01/21/16	2,352	11.39	26,792	9%	0.3%
TOTAL (as of 03/31/16)					\$309,315		3.9%
2016 YTD Performance (as of 03/31/16): -3.7%							

2006: 13.2% 2007: 29.6% 2008: -38.4% 2009: 38.3% 2010: 18.7% 2011: -9.7% 2012: 13.6% 2013: 26.2% 2014: 6.2% 2015: 1.7%

Vanguard

Vanguard Prime MMF/Inv	VMMXX	—	59,306	\$1.00	\$59,306	27%	0.0%
Vanguard Morgan Growth Inv	VMRGX	08/13/15	876	24.45	21,414	10%	6.2%
Vanguard Equity-Income Inv	VEIPX	03/10/16	698	30.39	21,218	10%	6.7%
Vanguard Dividend Growth Inv	VDIGX	12/17/15	1,439	22.98	33,071	15%	5.6%
Vanguard Mega Cap Growth ETF	MGK	11/12/15	267	83.13	22,161	10%	7.0%
Vanguard Int'l Explorer	VINEX	06/04/15	1,339	16.61	22,241	10%	7.6%
Vanguard Pacific Stock Index	VPACX	12/04/14	2,056	10.57	21,733	10%	7.8%
Vanguard Mortgage-Backed Securities	VMBS	01/21/16	323	53.47	17,270	8%	0.2%
TOTAL (as of 03/31/16)					\$218,414		4.0%
2016 YTD Performance (as of 03/31/16): -3.2%							

2006: 12.6% 2007: 15.6% 2008: -37.7% 2009: 26.9% 2010: 18.0% 2011: -6.1% 2012: 10.7% 2013: 29.9% 2014: 6.1% 2015: -2.4%

Domestic Stock Funds (continued)

RANK	03/31 2016	1Mo Ago	6Mo Ago	Ticker Symbol	FUND NAME	Fund Type	Conservative	Moderate	Venturesome	TOTAL RETURN			PRICE PER SHARE	RISK		NTF/wff
										1 mo.	6 mo.	12 mo.		Std. Dev.	Beta	
71	59	185	HOVLX	Homestead Value	LCVal	H	H	H	6.7	9.0	-3.0	47.04	9.5	1.06	fSA	
72	136	327	RZV	Guggenheim S&P SC 600 Pure Value ETF	SCVal	*	H	H	12.0	8.1	-8.9	57.69	15.7	1.46	—	
73	61	127	JKD	iShares Morningstar Large Cap	LC	H	H	H	5.8	8.0	0.6	119.10	8.9	1.10	—	
74	28	122	VIVAX	Vanguard Value Index Inv	LCVal	H	H	H	5.9	8.0	0.5	32.13	8.7	0.99	fSA	
75	79	98	SNXFX	Schwab 1000 Index (2%r<30d)	LC	H	H	H	6.9	7.5	0.2	50.18	8.5	1.00	fSA	
76	99	109	AKREX	Akre Focus Retail (1%r<30d)	MCGro	H	H	H	6.8	6.9	1.7	23.50	9.9	1.03	FSA	
77	24	15	PRGIX	T. Rowe Price Growth & Income	LCGro	H	H	H	4.8	7.8	2.5	28.35	8.4	0.97	fSA	
78	91	101	IY	iShares Dow Jones U.S.	LC	H	H	H	7.1	7.4	-0.2	102.50	8.5	1.00	—	
79	100	—	CBMAX	Wells Fargo Adv C&B MidCap Value A	MCVal	H	H	H	8.0	7.6	-2.3	26.99	11.8	1.10	FSA	
80	41	9	JAVLX	Janus Twenty T (closed)	LCGro	H	H	H	4.6	7.7	2.7	53.81	9.6	1.01	FSA	
81	112	230	JMCVX	Perkins Mid Cap Value T	MCVal	H	H	H	8.0	7.1	-0.9	15.85	8.2	0.87	FSA	
82	94	105	SCHB	Schwab U.S. Broad Market ETF	LC	S	S	S	7.1	7.3	-0.4	49.28	8.6	1.01	—	
83	116	305	RVDVX	Royce Dividend Value Svc (1%r<30d)	SC	H	H	H	8.6	7.3	-2.5	7.29	10.5	1.08	FSA	
84	96	112	VTI	Vanguard Total Stock Market ETF	LC	S	S	S	7.1	7.3	-0.3	104.80	8.6	1.01	—	
85	93	110	IWW	iShares Russell 3000	LC	S	S	S	7.1	7.3	-0.4	120.90	8.6	1.01	—	
86	46	157	TWVLX	American Century Value Inv	LCVal	H	H	H	7.0	7.8	-1.5	7.73	8.6	0.97	FSA	
87	109	287	EXEYX	Manning & Napier Equity	LCGro	S	S	S	7.3	8.2	-2.9	11.50	10.5	1.10	FSA	
88	233	366	LLPFX	Longleaf Partners (\$10k)	LC	*	H	H	11.7	10.0	-14.4	22.38	10.8	1.03	fSA	
89	74	190	TRVLX	T. Rowe Price Value	LCVal	H	H	H	6.4	8.3	-2.1	31.43	8.8	1.00	fSA	
90	58	69	VFINX	Vanguard 500 Index Inv	LC	H	H	H	6.2	7.3	0.6	190.00	8.5	1.00	fSA	
91	126	182	IWS	iShares Russell Midcap Value	MCVal	S	S	S	9.2	7.1	-3.6	70.93	9.0	0.94	—	
92	43	21	PRWCX	T. Rowe Price Cap Appreciation (closed)	LCGro	H	H	H	4.7	6.7	4.2	25.56	5.3	—	fSA	
93	97	116	VTSMX	Vanguard Total Stock Market Index Inv	LC	S	S	S	7.0	7.2	-0.6	51.01	8.6	1.01	fSA	
94	71	139	FSDIX	Fidelity Strategic Dividend & Income	LCVal	S	S	S	6.0	7.4	0.5	14.05	6.2	—	fSA	
95	84	266	PRFDX	T. Rowe Price Equity-Income	LCVal	H	H	H	7.1	8.2	-3.4	29.14	8.5	0.95	fSA	
96	49	66	FEXPX	Fidelity Export & Multinatl (.75%r<30d)	LCGro	H	H	H	5.9	7.1	1.0	20.74	8.3	0.95	Fsa	
97	22	27	POGSX	Pin Oak Equity	LC	H	H	H	6.6	6.4	1.8	48.87	10.1	1.07	FSA	
98	50	13	PARWX	Parnassus Endeavor	LCGro	H	H	H	5.6	7.3	1.1	28.28	9.8	0.95	FSA	
99	68	151	IWD	iShares Russell 1000 Value	LCVal	H	H	H	7.3	7.3	-1.7	98.81	8.9	1.10	—	
100	88	88	DHLAX	Diamond Hill Large Cap A (NL @ Schwab)	LCVal	S	S	S	6.6	7.0	-0.1	21.67	9.6	1.07	fSA	
101	118	309	JKL	iShares Morningstar Small Value	SCVal	S	S	S	10.4	7.4	-6.8	119.30	11.8	1.18	—	
102	55	265	RPV	Guggenheim S&P 500 Pure Value	LCVal	H	H	H	9.2	7.0	-4.2	50.54	11.6	1.20	—	
103	80	201	DGAGX	Dreyfus Appreciation Inv	LC	S	S	S	6.4	7.4	-1.4	37.16	9.5	1.06	FSA	
104	40	80	NOIEX	Northern Income Equity	LCVal	*	H	H	5.3	7.2	0.8	12.22	7.9	0.89	FSA	
105	122	184	SLY	SPDR S&P 600 Small Cap ETF	SC	*	S	S	8.4	6.9	-3.4	101.20	12.0	1.13	—	
106	86	180	IUSV	iShares Core U.S. Value	LCVal	S	S	S	7.4	7.3	-2.8	128.70	9.0	1.02	—	
107	145	54	VIGRX	Vanguard Growth Index Inv	LCGro	S	S	S	6.8	6.5	-0.2	54.80	9.1	1.00	fSA	
108	150	45	ONEQ	Fidelity NASDAQ Composite Index Tracking	LCGro	H	H	H	7.0	6.2	0.3	191.20	11.2	1.07	—	
109	98	136	VPCCX	Vanguard PRIMECAP Core Inv (closed)	LCGro	S	S	S	6.1	7.4	-1.3	20.73	8.1	0.88	fa	
110	149	7	JKE	iShares Morningstar Large-Cap Growth	LCGro	S	S	S	6.7	6.1	1.0	118.10	10.3	0.98	—	
111	117	25	DREQX	Dreyfus Research Growth Z (closed)	LCGro	S	S	S	6.3	6.0	1.7	13.91	9.7	1.01	FSA	
112	151	35	FNCMX	Fidelity NASDAQ Comp Index (.75%r<90d)	LCGro	H	H	H	6.9	6.1	0.5	63.93	11.2	1.07	Fa	
113	156	342	PENNX	Royce Penn Mutual Inv (1%r<30d)	SCGro	S	S	S	8.5	8.0	-7.0	9.91	12.0	1.15	fSA	
114	124	111	VALSX	Value Line Premier Growth	MCGro	S	S	S	6.9	6.5	-0.6	29.46	8.8	0.95	FSA	
115	248	286	LMVTX	Clearbridge Value C (0.95%r)	LC	*	S	S	9.9	6.7	-5.7	62.24	10.1	1.10	a	
116	125	29	SNIGX	SIT Large Cap Growth (2%r<30d)	LCGro	S	S	S	5.5	6.4	1.6	36.61	9.2	1.04	FSA	
117	95	156	PRSVX	T. Rowe Price S-C Value (1%r<90d)	SC	S	S	S	8.0	6.5	-2.8	37.47	11.2	1.06	fSA	
118	110	186	IJH	iShares Core S&P Mid-Cap	MC	S	S	S	8.6	6.5	-3.6	144.20	10.1	1.01	—	
119	114	158	IJR	iShares Core S&P SmallCap	SC	S	S	S	8.2	6.5	-3.2	112.60	12.0	1.13	—	
120	275	276	HDPMX	Hodges Retail (1%r<60d)	MC	*	S	S	14.3	4.5	-7.6	35.67	13.3	1.24	FSA	
121	92	115	POSKX	PRIMECAP Odyssey Stock	LC	S	S	S	6.6	6.5	-1.0	23.57	7.8	0.87	fSA	
122	106	118	FDEQX	Fidelity Disciplined Equity	LC	S	S	S	6.6	6.8	-1.8	31.90	8.7	1.01	Fsa	
123	132	24	TWCIX	American Century Select Inv	LCGro	S	S	S	6.3	6.0	0.7	56.03	10.6	1.02	FSA	
124	77	199	FSLVX	Fidelity Stock Selector Large Cap Value	LCVal	H	H	H	6.7	6.8	-2.1	16.65	8.6	0.97	Fsa	
125	104	60	HILVX	Harbor Large Cap Value Inv	LC	S	S	S	6.4	6.3	-0.4	11.47	10.0	1.10	FSA	
126	147	247	DRTHX	Dreyfus Third Century Z (closed)	LC	S	S	S	7.3	6.8	-3.3	12.14	8.8	1.01	FSA	
127	159	313	RYTRX	Royce Total Return Inv (1%r<30d)	SC	S	S	S	7.9	6.9	-4.5	12.50	10.5	1.06	fSA	
128	128	214	VBR	Vanguard Small Cap Value ETF	SCVal	S	S	S	8.9	6.4	-4.7	101.90	11.1	1.14	—	
129	113	196	MDY	SPDR S&P MidCap 400 ETF	MC	S	S	S	8.5	6.3	-3.9	262.70	10.1	1.01	—	
130	170	351	RVVFX	Royce Small Cap Value Svc (1%r<30d)	SCVal	S	S	S	8.1	7.5	-6.4	9.51	11.9	1.12	FSA	
131	34	345	CHTX	ASTON/Fairpointe MidCap N (closed)	MC	*	S	S	7.7	8.9	-9.2	35.57	12.2	1.24	FSA	
132	139	213	CRMSX	CRM Small Cap Value Inv	SC	*	S	S	8.7	6.2	-4.1	15.47	12.4	1.20	FSA	
133	130	239	VISVX	Vanguard Small Cap Value Index Inv	SCVal	S	S	S	8.9	6.3	-4.8	24.43	11.1	1.14	fSA	
134	178	161	JKG	iShares Morningstar Mid-Cap	MC	S	S	S	8.1	6.5	-3.9	145.20	9.3	0.97	—	
135	75	260	LSCRX	Loomis Sayles SC Value Retail (closed)	SC	S	S	S	8.9	6.4	-5.2	30.46	11.4	1.07	FSA	
136	137	121	VPMCX	Vanguard PRIMECAP Inv (closed)	LCGro	S	S	S	6.2	6.6	-1.6	97.74	8.3	0.89	a	
137	90	134	FEQTX	Fidelity Equity Dividend Income	LCVal	S	S	S	6.3	6.5	-1.6	24.97	8.4	0.96	Fsa	
159	165	94	FTRNX	Fidelity Trend	LCGro	H	H	H	5.9	5.9	-1.5	81.85	9.3	0.98	Fsa	
161	169	23	VMRGX	Vanguard Morgan Growth Inv	LCGro	H	H	H	6.2	4.9	0.2	24.45	10.7	1.04	Fsa	
174	138	19	FCNTX	Fidelity Contrafund	LCGro	H	H	H	5.6	4.6	0.7	96.66	8.9	0.94	Fsa	

Dow Jones 7.1% 8.6% -0.5%
 NASDAQ 6.8 5.4 -0.6
 S&P 500 6.6 7.3 -0.4
indexes do not include dividends

International Stock Funds

RANK	03/31 2016	1Mo Ago	6Mo Ago	Ticker Symbol	FUND NAME	Fund Type	Conservative	Moderate	Venturesome	TOTAL RETURN			PRICE PER SHARE	RISK		NTF/ wff
										1 mo.	6 mo.	12 mo.		Std. Dev.	Beta	
1	37	166	GML	SPDR S&P Emerging Latin America ETF	LatinA	*	*	B	22.0%	17.7%	-8.0%	\$42.36	19.3	—	—	
2	4	167	PRLAX	T. Rowe Price Latin America (2%r<90d)	LatinA	*	*	B	18.5	18.4	-6.3	18.02	19.9	—	fsA	
3	1	92	PGJ	PowerShares Golden Dragon China ETF	Pacific	*	*	B	7.4	16.9	1.2	30.02	21.1	—	—	
4	3	140	AUSE	WisdomTree Australia Dividend ETF	Pacific	*	B	B	13.5	16.2	-6.9	47.92	17.8	—	—	
5	23	169	ILF	iShares Latin America 40	LatinA	*	*	B	20.7	13.2	-11.9	25.16	19.6	—	—	
6	55	145	TREMX	T. Rowe Price Emerging Europe (2%r<90d)	EmerMkt	*	B	B	13.0	10.6	-1.3	12.07	20.7	—	fsA	
7	14	20	WAIOX	Wasatch Intl Opportunities (2%r<60d)	Int'l	*	B	B	9.2	9.3	6.2	2.86	8.8	—	FSA	
8	15	161	ADRE	BLDRS Emerging Markets 50 ADR ETF	EmerMkt	*	B	B	13.5	12.0	-8.7	30.96	15.7	—	—	
9	5	8	MJFOX	Matthews Japan Inv	Japan	*	B	B	7.4	10.7	3.2	19.01	13.3	—	FSA	
10	67	148	GUR	SPDR S&P Emerging Europe ETF	EmerMkt	*	*	H	14.5	9.0	-4.3	25.57	19.0	—	—	
11	7	9	FJSCX	Fidelity Japan Smaller Cos (1.5%r<90d)	Japan	*	B	B	5.6	9.5	7.3	14.14	18.4	—	Fsa	
12	—	—	RYPX	Royce International Premier Svc	Int'l	B	B	B	8.1	7.2	9.0	11.50	10.9	—	FSA	
13	26	163	EEB	Guggenheim BRIC ETF	EmerMkt	*	B	B	15.1	10.2	-9.1	25.53	18.0	—	—	
14	6	19	PRJPX	T. Rowe Price Japan (2%r<90d)	Japan	*	B	B	6.1	10.2	3.5	10.65	12.5	—	fsA	
15	2	2	HJPNX	Hennessy Japan Inv	Japan	*	B	B	3.8	11.2	2.4	23.89	10.0	—	FSA	
16	50	160	DRFMX	Dreyfus Emerging Markets A (2%r<60d)	EmerMkt	*	H	H	16.6	8.2	-9.8	8.09	15.9	—	FSA	
17	10	112	WTFX	Westcore Intl Small Cap Retail (closed)	Int'l	*	B	B	7.3	10.6	-1.8	15.68	12.6	—	FSA	
18	61	6	DFF	WisdomTree Europe SmallCap Dividend ETF	Europe	*	H	H	9.5	6.4	5.3	57.03	14.0	—	Fsa	
19	9	65	FPBFX	Fidelity Pacific Basin (1.5%r<90d)	Pacific	*	B	B	7.2	10.1	-1.8	26.33	10.8	—	—	
20	25	32	DLS	WisdomTree Intl SmallCap Dividend ETF	Int'l	*	B	B	8.7	7.5	2.0	58.90	11.3	—	—	
21	18	3	HJPSX	Hennessy Japan Small Cap Inv	Japan	*	B	B	8.1	5.7	6.8	10.27	11.4	—	FSA	
22	12	132	EPP	iShares MSCI Pacific ex-Japan	Pacific	*	B	B	11.6	9.7	-9.5	39.22	14.3	—	—	
23	97	72	LLINX	Longleaf Partners International (\$10k)	Int'l	H	H	H	13.2	6.8	-4.9	12.70	12.8	—	fsa	
24	71	86	RYGSX	Royce Intl Small-Cap Svc (2%r<30d)	Int'l	*	H	H	10.3	6.0	0.9	9.63	9.8	—	FSA	
25	66	99	EXWAX	Manning & Napier World Opportunities A	Int'l	H	H	H	8.0	9.0	-3.8	7.02	11.1	—	FSA	
26	31	4	WAIGX	Wasatch Intl Growth (closed,2%r<60d)	Int'l	H	H	H	6.9	5.4	5.5	29.38	10.9	—	FSA	
27	19	105	MPACX	Matthews Asia Growth Inv	Pacific	H	H	H	6.0	10.8	-6.8	20.99	10.4	—	FSA	
28	30	101	MAPTX	Matthews Pacific Tiger Inv (closed)	Pacific	*	H	H	10.3	8.6	-8.0	23.59	10.6	—	FSA	
29	34	17	FISMX	Fidelity Intl Small Cap (2%r<90d)	Int'l	H	H	H	8.5	5.2	3.0	22.59	10.6	—	Fsa	
30	20	55	MAPIX	Matthews Asia Dividend Inv (closed)	Pacific	H	H	H	8.0	7.3	-2.2	15.72	9.5	—	FSA	
31	59	124	PRMSX	T. Rowe Price Emerg Mkts Stock (2%r<90d)	EmerMkt	*	H	H	13.8	6.9	-10.0	30.03	12.7	—	fsA	
32	11	63	MCDFX	Matthews China Dividend Inv	Pacific	*	H	H	9.4	5.5	-0.4	13.42	13.1	—	FSA	
33	58	128	HLEMX	Harding Loevner Emg Mkts Adv (2%r<90d)	EmerMkt	*	H	H	12.4	7.2	-9.2	41.78	11.8	—	FSA	
34	28	11	PRIDX	T. Rowe Price Intl Discovery (2%r<90d)	Int'l	*	H	H	6.9	5.4	3.7	53.02	8.7	—	fsA	
35	63	12	WISNX	William Blair Intl SC Growth N (closed)	Int'l	*	H	H	7.8	4.9	3.1	13.21	9.5	—	FSA	
36	38	88	MACSX	Matthews Asian Growth & Income Inv	Pacific	H	H	H	7.8	7.0	-2.6	16.68	9.4	—	FSA	
37	22	106	FNI	First Trust ISE Chindia ETF	Pacific	*	H	H	11.2	7.3	-9.4	27.26	16.5	—	—	
38	116	158	EUROX	US Global Inv Emerging Europe (.05%r<7d)	Europe	*	H	H	12.4	5.8	-7.8	5.70	15.9	—	FSA	
39	49	39	DIM	WisdomTree Intl MidCap Dividend ETF	Int'l	H	H	H	8.5	6.0	-2.6	55.82	10.5	—	—	
40	104	118	FEMEX	Fidelity EMEA (1.5%r<90d)	EmerMkt	H	H	H	13.5	4.8	-7.4	7.38	13.5	—	Fsa	
41	52	81	USPAX	Columbia Pacific/Asia Z	Pacific	*	H	H	9.3	6.5	-5.6	9.30	10.6	—	S	
42	36	15	FSCOX	Fidelity Intl Small Cap Opp (2%r<90d)	Int'l	*	H	H	6.5	4.5	3.0	14.91	9.3	—	Fsa	
43	41	23	PRGSX	T. Rowe Price Global Stock (2%r<90d)	Global	H	H	H	7.4	5.8	-1.7	26.36	9.9	—	fsA	
44	98	168	FLATX	Fidelity Latin America (1.5%r<90d)	LatinA	*	*	H	15.0	6.5	-15.2	17.91	18.5	—	Fsa	
45	65	25	FIFX	Fidelity Intl Cap Appreciation (1%r<30d)	Int'l	S	S	S	6.8	5.6	-1.0	16.61	9.8	—	Fsa	
46	17	139	EWX	SPDR S&P Emerging Markets Small Cap ETF	EmerMkt	*	*	H	9.3	7.8	-10.5	38.90	11.7	—	—	
47	43	31	ARTGX	Artisan Global Val Inv (closed,2%r<90d)	Global	H	H	H	7.3	5.6	-2.0	14.44	8.5	—	FSA	
48	64	42	USAWX	USAA World Growth	Global	S	S	S	7.0	5.8	-2.6	26.67	9.5	—	fsA	
49	51	143	EEM	iShares MSCI Emerging Markets Index	EmerMkt	*	S	S	13.0	6.1	-12.7	34.25	12.5	—	—	
50	84	115	FEMKX	Fidelity Emerging Markets (1.5%r<90d)	EmerMkt	*	S	S	10.5	6.7	-10.5	22.25	11.6	—	Fsa	
51	24	1	DFJ	WisdomTree Japan SmallCap Dividend ETF	Japan	*	H	H	5.9	3.8	3.0	55.07	11.0	—	—	
52	46	117	FSEAX	Fidelity Emerging Asia (1.5%r<90d)	Pacific	S	S	S	11.1	5.9	-10.6	30.57	11.4	—	Fsa	
53	70	49	SCHC	Schwab Intl Small-Cap Equity ETF	Int'l	*	S	S	8.3	3.9	-1.7	28.95	11.4	—	—	
54	45	149	SCHE	Schwab Emerging Markets Equity ETF	EmerMkt	*	S	S	12.9	5.3	-12.6	20.77	13.0	—	—	
55	47	152	GMM	SPDR S&P Emerging Markets ETF	EmerMkt	*	H	H	11.9	6.0	-12.9	54.72	12.2	—	—	
56	21	146	DGS	WisdomTree Emg Mkts SmallCap Div ETF	EmerMkt	*	S	S	10.5	6.4	-12.0	37.78	12.1	—	—	
57	102	10	DRIOX	Driehaus Intl SC Gr (closed,\$10k,2%r<60d)	Int'l	S	S	S	7.4	2.3	3.0	9.78	9.8	—	FSA	
58	54	43	VHGEX	Vanguard Global Equity Inv	Global	H	H	H	7.6	5.0	-4.1	23.58	8.8	—	fsa	
59	53	7	PISRX	Forward Intl Small Companies Inv	Int'l	*	S	S	6.7	3.3	1.4	17.28	10.0	—	FSA	
60	69	109	PRASX	T. Rowe Price New Asia (2%r<90d)	Pacific	*	S	S	10.9	5.4	-10.3	15.17	10.0	—	fsA	
61	92	111	TWMIX	Amer Century Emerging Mkts Inv (2%r<60d)	EmerMkt	*	S	S	10.7	5.0	-9.2	8.16	12.6	—	FSA	
62	44	147	VVO	Vanguard FTSE Emerging Markets ETF	EmerMkt	*	S	S	12.7	5.2	-12.8	34.58	13.1	—	—	
63	91	153	VEIEX	Vanguard Emerging Mkts Stock Index Inv	EmerMkt	*	S	S	13.0	4.9	-12.8	21.89	13.1	—	fsa	
64	56	38	IOO	iShares Global 100	Global	S	S	S	6.7	5.1	-3.9	71.92	9.5	—	—	
65	76	18	VINEX	Vanguard International Explorer Inv	Int'l	*	H	H	7.6	3.2	-0.8	16.61	9.5	—	fsa	
66	126	126	FICDX	Fidelity Canada (1.5%r<90d)	Int'l	S	S	S	8.9	4.8	-7.3	45.34	11.6	—	Fsa	
67	74	46	FGBLX	Fidelity Global Balanced (1%r<30d)	Global	H	H	H	5.3	4.5	-1.2	22.33	6.6	—	Fsa	
68	27	94	EWX	iShares MSCI Hong Kong	Pacific	*	S	S	9.3	4.5	-7.7	19.77	13.5	—	—	
69	111	150	DWX	SPDR S&P International Dividend ETF	Int'l	S	S	S	11.1	5.2	-12.2	35.07	13.9	—	—	
70	110	138	QFFOX	Pear Tree PanAgora Dyn Emg Markets Ord	EmerMkt	*	S	S	11.5	4.8	-12.1	18.96	12.4	—	FSA	
71	83	22	OAKWX	Oakmark Global Select I	Global	H	H	H	8.6	3.3	-4.4	14.86	10.2	—	FSA	
73	42	76	VPACX	Vanguard Pacific Stock Index Inv	Pacific	*	H	H	7.8	4.8	-7.2	10.57	11.2	—	fsa	
85	106	33	FIEUX	Fidelity Europe (1%r<30d)	Europe	H	H	H	7.4	2.5	-2.7	35.56	11.6	—	Fsa	
									EAFE	6.4%	0.6%	-10.7%				

Specialty Funds

RANK	03/31 2016	1Mo Ago	6Mo Ago	Ticker Symbol	FUND NAME	Fund Type	Conservative	Moderate	Venturesome	TOTAL RETURN			PRICE PER SHARE	RISK		NTF/wf
										1 mo.	6 mo.	12 mo.		Std. Dev.	Beta	
1	2	152	RYPMX	Rydex Precious Metals Inv	PrecMet	*	*	*	7.8%	49.5%	9.7%	\$27.37	33.8	—	Fsa	
2	3	139	BGEIX	American Cent Global Gold Inv (1%r<60d)	PrecMet	*	*	*	5.5	45.3	13.0	8.25	35.6	—	FSA	
3	4	122	FSAGX	Fidelity Select Gold (.75%r<30d)	PrecMet	*	*	*	5.1	41.5	17.1	19.04	35.6	—	Fsa	
4	1	70	USERX	US Global Investors Gold (.05%r<7d)	PrecMet	*	*	*	2.2	36.5	24.1	6.52	33.7	—	fSA	
5	9	37	ICTUX	ICON Utilities S	Utility	*	*	*	9.4	17.9	13.1	9.32	13.8	—	FSA	
6	6	48	BULIX	American Century Utilities Inv	Utility	*	*	*	7.7	18.0	14.9	18.46	11.5	—	FSA	
7	7	24	IDU	iShares US Utilities	Utility	*	*	*	8.2	17.3	15.3	123.70	13.8	—	—	
8	8	25	VPU	Vanguard Utilities ETF	Utility	*	*	*	8.2	17.5	14.9	107.50	13.8	—	—	
9	5	154	VGPMX	Vanguard Precious Metals & Mining Inv	PrecMet	*	*	*	9.0	24.2	-3.6	8.21	22.6	—	fsa	
10	10	21	XLU	SPDR Utilities Select Sector ETF	Utility	*	*	*	8.0	16.7	15.8	49.62	14.0	—	—	
11	12	97	VOX	Vanguard Telecom Service ETF	Comm	*	*	*	5.6	19.2	11.8	92.72	11.5	—	—	
12	15	50	RYUIX	Rydex Utilities Inv	Utility	*	*	*	8.8	17.0	10.6	40.23	13.6	—	Fsa	
13	19	87	FSTCX	Fidelity Select Telecomm (.75%r<30d)	Comm	*	*	*	6.1	18.2	9.4	66.41	10.4	—	Fsa	
14	16	14	FRESX	Fidelity Real Estate Invest (.75%r<90d)	RealEs	*	*	*	10.5	15.6	7.7	43.08	13.5	—	Fsa	
15	18	15	ICF	iShares Cohen & Steers REIT	RealEs	*	*	*	10.5	13.8	6.0	103.20	14.3	—	—	
16	36	30	XLK	SPDR Technology Select Sector ETF	Tech	*	*	*	8.8	13.5	9.1	44.36	10.3	—	—	
17	30	7	CSEIX	Cohen & Steers Real Estate A (NL@Schwab)	RealEs	*	*	*	10.1	13.0	5.9	14.41	13.0	—	Fsa	
18	14	22	XLP	SPDR Consumer Staples Select Sector ETF	Consmr	*	*	*	4.7	13.9	11.7	53.06	10.0	—	—	
19	31	42	VNQ	Vanguard REIT Index ETF	RealEs	*	*	*	10.5	13.7	2.9	83.80	13.7	—	—	
20	24	16	SCHH	Schwab U.S. REIT ETF	RealEs	*	*	*	10.4	12.9	4.7	41.40	13.8	—	—	
21	23	19	RWR	SPDR Dow Jones REIT ETF	RealEs	*	*	*	10.4	12.8	4.6	95.15	13.7	—	—	
22	26	52	STMDX	Stratton Real Estate (1.5%r<120d)	RealEs	*	*	*	9.2	13.9	3.5	38.15	12.7	—	fsc	
23	67	146	RYBIX	Rydex Basic Materials Inv	NatRes	*	*	*	11.4	16.5	-8.1	45.18	12.6	—	Fsa	
24	32	100	FSCGX	Fidelity Sel Industrial Eq (.75%r<30d)	Cycls	*	*	*	6.8	14.7	3.3	37.64	11.6	—	Fsa	
25	17	26	VDC	Vanguard Consumer Staples ETF	Consmr	*	*	*	4.9	12.9	9.9	135.30	9.9	—	—	
26	33	45	IVR	iShares US Real Estate	RealEs	*	*	*	10.3	12.5	2.5	77.86	12.4	—	—	
27	41	9	IGM	iShares North American Technology	Tech	*	*	*	8.3	10.9	8.3	110.70	10.8	—	—	
28	27	75	FDFAV	Fidelity Sel Consumer Stapls (.75%r<30d)	Consmr	*	*	*	5.9	13.5	5.2	95.81	10.6	—	Fsa	
29	47	5	FSCSX	Fidelity Sel Software & Comp (.75%r<30d)	Tech	*	*	*	7.9	11.2	7.9	119.90	12.0	—	Fsa	
30	25	34	VGSIX	Vanguard REIT Index Inv	RealEs	*	*	*	9.2	12.4	2.6	27.83	13.6	—	fsc	
31	38	88	FSUTX	Fidelity Sel Utilities Port (.75%r<30d)	Utility	*	*	*	8.0	12.9	3.3	72.25	12.5	—	Fsa	
32	34	114	IVZ	iShares US Telecommunications	Comm	*	*	*	4.5	14.7	3.8	30.73	13.3	—	—	
33	46	40	IXN	iShares Global Technology	Tech	*	*	*	9.3	11.6	4.3	99.85	9.8	—	—	
34	20	28	RYCIX	Rydex Consumer Products Inv	Consmr	*	*	*	5.0	12.0	9.7	62.84	9.7	—	Fsa	
35	22	20	IYK	iShares US Consumer Goods	Consmr	*	*	*	5.7	11.0	9.0	112.50	9.6	—	—	
36	28	10	ICTEX	ICON Information Technology S	Tech	*	*	*	7.8	10.5	7.1	16.52	11.6	—	FSA	
37	70	126	FSCGX	Fidelity Select Chemicals (.75%r<30d)	Cycls	*	*	*	8.0	14.8	-3.9	133.00	10.8	—	Fsa	
38	54	41	IYW	iShares US Technology	Tech	*	*	*	9.2	10.5	4.7	108.50	11.3	—	—	
39	35	36	FSELX	Fidelity Select Electronics (.75%r<30d)	Tech	*	*	*	9.0	12.5	-0.4	76.15	13.9	—	Fsa	
40	21	18	TRREX	T. Rowe Price Real Estate (1%r<90d)	RealEs	*	*	*	8.6	11.4	3.0	28.53	12.7	—	fSA	
41	53	109	IXP	iShares Global Telecommunications	Comm	*	*	*	5.5	12.1	5.4	62.27	10.9	—	—	
42	50	31	VGIT	Vanguard Information Technology ETF	Tech	*	*	*	8.9	10.4	4.6	109.50	10.9	—	—	
43	40	102	XLI	SPDR Industrial Select Sector ETF	Cycls	*	*	*	7.0	12.4	1.6	55.47	10.2	—	—	
44	39	80	RYSEX	Rydex Electronics Inv	Tech	*	*	*	7.3	13.9	-2.6	81.23	15.5	—	Fsa	
45	44	103	VIS	Vanguard Industrials ETF	Cycls	*	*	*	7.7	11.9	0.4	105.20	10.7	—	—	
46	48	105	FCYIX	Fidelity Select Industrials (.75%r<30d)	Cycls	*	*	*	7.6	12.1	-0.2	30.24	10.7	—	Fsa	
47	52	145	CCXE	WisdomTree Commodity Country Equity ETF	NatRes	*	*	*	13.6	11.9	-9.3	21.83	15.4	—	—	
48	89	133	VAV	Vanguard Materials ETF	NatRes	*	*	*	9.2	13.6	-7.0	98.18	11.1	—	—	
49	56	27	PRMTX	T. Rowe Price Media & Telecommunications	Comm	*	*	*	6.5	9.3	7.3	69.68	10.7	—	fSA	
50	81	140	IYM	iShares US Basic Materials	NatRes	*	*	*	8.7	14.3	-8.8	73.27	11.9	—	—	
51	37	1	FSRPX	Fidelity Select Retailing (.75%r<30d)	Consmr	*	*	*	6.1	7.5	11.5	104.80	12.6	—	Fsa	
52	49	91	CSRSX	Cohen & Steers Realty Shares (\$10k)	RealEs	*	*	*	10.0	11.9	-5.3	72.75	13.3	—	FSA	
53	51	49	FSPTX	Fidelity Select Technology (.75%r<30d)	Tech	*	*	*	8.8	9.8	1.3	117.20	11.0	—	Fsa	
54	79	132	XLB	SPDR Materials Select Sector ETF	NatRes	*	*	*	7.6	13.5	-6.2	44.81	11.1	—	—	
55	42	53	PRSCX	T. Rowe Price Science & Tech	Tech	*	*	*	7.3	10.2	1.9	33.17	11.8	—	fSA	
56	66	3	IGV	iShares North American Tech-Software	Tech	*	*	*	9.2	7.3	5.8	100.70	12.8	—	—	
57	29	12	ICLEX	ICON Consumer Staples S	Consmr	*	*	*	2.8	9.8	8.2	7.82	9.2	—	FSA	
58	55	116	FSLEX	Fidelity Sel Envir/Alt Enrgy (.75%r<30d)	Cycls	*	*	*	8.1	10.9	-2.8	19.67	10.6	—	Fsa	
59	43	4	XLY	SPDR Consumer Discret Select Sector ETF	Consmr	*	*	*	6.7	7.4	6.6	79.09	11.0	—	—	
60	78	39	PSI	PowerShares Dynamic Semiconductors ETF	Tech	*	*	*	10.1	9.7	-4.2	25.82	16.1	—	—	
61	69	8	MTK	SPDR Morgan Stanley Technology ETF	Tech	*	*	*	7.8	6.8	6.1	52.70	11.6	—	—	
62	72	2	FBSOX	Fidelity Select IT Services (.75%r<30d)	Tech	*	*	*	7.7	5.4	7.0	40.02	12.9	—	Fsa	
63	93	35	FSHOX	Fidelity Sel Const & Housing (.75%r<30d)	Cycls	*	*	*	10.6	5.9	-0.2	58.82	12.9	—	Fsa	
64	45	47	ICCCX	ICON Consumer Discretionary S	Consmr	*	*	*	5.7	7.7	2.5	13.96	10.9	—	FSA	
65	62	43	RYLIX	Rydex Leisure Inv	Consmr	*	*	*	6.5	7.5	1.7	61.36	10.0	—	Fsa	
66	74	56	RYTIX	Rydex Technology Inv	Tech	*	*	*	8.4	7.3	-1.1	60.53	12.0	—	Fsa	
67	98	150	PRNEX	T. Rowe Price New Era	NatRes	*	*	*	9.9	10.2	-11.3	29.58	13.1	—	fSA	
68	59	17	VCR	Vanguard Consumer Discr ETF	Consmr	*	*	*	6.8	6.1	3.0	124.10	11.1	—	—	
69	11	92	IAU	iShares Gold Trust	PrecMet	*	*	*	-0.9	10.2	3.8	11.88	16.6	—	—	
70	57	33	FSPCX	Fidelity Select Insurance (.75%r<30d)	FinServ	*	*	*	7.1	5.2	4.1	67.65	11.4	—	Fsa	
75	64	64	VWELX	Vanguard Wellington Inv (closed)	Hybrid	B	*	*	5.1	6.6	1.6	37.26	5.6	—	fSA	
87	75	66	VBINX	Vanguard Balanced Index Inv	Hybrid	B	*	*	4.6	5.4	0.6	29.65	5.3	—	fSA	
93	91	79	FBALX	Fidelity Balanced	Hybrid	B	*	*	4.9	4.4	-1.7	21.24	6.0	—	Fsa	
96	96	74	FPURX	Fidelity Puritan	Hybrid	B	*	*	4.5	4.4	-1.6	20.17	6.1	—	Fsa	
106	90	98	BERIX	Berwyn Income (1%r<60d)	Hybrid	B	*	*	2.9	3.2	-0.8	13.19	4.3	—	fSA	

Bond Funds

03/31/2016

Ticker Symbol	FUND NAME	Fund Type	Conservative Moderate Venturesome			TOTAL RETURN			PRICE PER SHARE	Std. Dev.	Yield	NTF/wff
						1 mo.	6 mo.	12 mo.				
EVBLX	Eaton Vance Floating Rate A	BnkLoan	B	B	*	3.2%	-0.5%	-1.9%	\$8.76	2.8	4.10%	FSA
FFRHX	Fidelity Floating Rate High Inc (1%r<60d)	BnkLoan	B	B	*	2.8	-0.4	-1.7	9.17	2.8	4.24	Fsa
BKLN	PowerShares Senior Loan	BnkLoan	B	B	*	3.1	0.8	-1.8	22.71	2.9	4.22	—
PRFRX	T. Rowe Price Floating Rate (2%r<90d)	BnkLoan	B	B	*	2.2	0.7	0.7	9.68	2.2	3.97	fsA
PHYDX	PIMCO High Yield D	HighYld	*	*	*	3.1	2.1	-2.0	8.37	5.4	5.41	FSA
VAGIX	Value Line Core Bond Fund	HighYld	*	*	*	0.9	2.2	1.4	15.05	3.1	1.73	FSA
VWEHX	Vanguard Hi-Yield Corp Inv	HighYld	*	*	*	2.9	1.8	-1.1	5.59	5.1	5.72	fsa
SSTHX	Wells Fargo Adv S-T High-Yld A	HighYld	*	*	*	1.1	1.7	1.6	8.03	2.0	2.92	FSA
BEGBX	American Century International Bond Inv	Int'l	*	*	*	4.2	6.4	5.4	12.88	6.4	0.05	FSA
FNMIX	Fidelity New Markets Income (1%r<90d)	Int'l	*	*	*	4.0	5.9	4.0	14.96	8.0	5.40	Fsa
EMB	iShares JPM USD Emerging Markets Bond	Int'l	*	*	*	3.3	6.4	3.3	109.92	7.3	4.77	—
PYGFX	Payden Global Fixed Income	Int'l	*	H	*	1.0	2.6	1.0	8.88	3.3	1.83	Fsa
PEMDX	PIMCO Emerging Markets D	Int'l	*	*	*	4.8	6.8	0.1	9.70	9.1	4.83	FSA
PCY	PowerShares Emerg Mkts Sovereign Debt	Int'l	*	*	*	3.3	6.1	5.2	28.30	8.4	5.38	—
PREMX	T. Rowe Price Emerging Mkts (2%r<90d)	Int'l	*	*	*	4.2	6.9	4.4	11.82	7.9	6.26	fsa
RPIBX	T. Rowe Price Intl Bond (2%r<90d)	Int'l	*	*	*	4.7	7.4	5.6	8.92	6.6	1.72	fsA
VGOVX	Vanguard Emerging Mkts Govt Bd Index	Int'l	*	*	*	3.0	6.2	3.6	9.59	—	4.57	a
VWOB	Vanguard Emerg Mkts Govt Bd Index ETF	Int'l	*	*	*	3.2	6.3	3.8	76.63	—	4.72	—
BNDX	Vanguard Total Intl Bd Index ETF	Int'l	*	H	*	0.8	4.0	2.4	54.48	—	1.54	—
VTIBX	Vanguard Total Intl Bd Index Inv	Int'l	*	H	*	0.8	3.9	2.3	10.88	—	1.53	fsa
TGINX	TCW Emerging Markets Inc N	Int'l	*	*	*	3.6	5.3	2.1	9.95	7.0	4.79	FSA
CPTNX	American Century Government Bond Inv	IntTerm	*	*	*	0.2	1.9	1.9	11.32	2.6	1.68	FSA
ACITX	American Century Inflation Adj Bond Inv	IntTerm	*	*	*	2.1	3.7	1.0	11.76	5.5	0.95	FSA
DODIX	Dodge & Cox Income	IntTerm	*	*	*	2.3	2.5	0.5	13.47	2.8	3.13	fsa
DLTNX	DoubleLine Total Return Bond N	IntTerm	B	B	B	0.2	1.1	2.2	10.87	2.7	3.74	FSA
FTRGX	Federated Total Return Govt Bond Inst	IntTerm	*	*	*	0.2	2.0	1.9	11.11	2.8	1.82	fsa
FINPX	Fidelity Inflation-Protected Bond	IntTerm	*	*	*	1.8	3.5	1.1	12.15	5.5	0.23	Fsa
FTHRFX	Fidelity Intermediate Bond	IntTerm	*	*	*	1.1	1.8	1.6	10.93	2.3	2.52	Fsa
FBNDX	Fidelity Investment Grade Bond	IntTerm	*	*	*	1.9	1.9	0.0	7.77	3.3	2.82	Fsa
FMSFX	Fidelity Mortgage Securities	IntTerm	B	B	B	0.3	1.6	2.2	11.39	2.6	2.31	Fsa
IEF	iShares Barclays 7-10 Year Treasury	IntTerm	*	*	*	-0.1	3.2	3.7	110.17	5.5	1.79	—
AGG	iShares Barclays Aggregate Bond	IntTerm	*	*	*	0.9	2.5	2.0	110.60	3.1	2.32	—
TIP	iShares Barclays TIPS Bond	IntTerm	*	*	*	1.7	3.6	1.0	114.64	5.3	0.32	—
MGFIX	Managers Bond Service	IntTerm	*	*	*	3.0	2.5	0.1	26.76	3.7	2.68	FSA
MBDFX	Managers PIMCO Bond	IntTerm	*	*	*	1.2	2.8	1.2	10.18	3.7	1.87	fsa
PRFIX	Parnassus Fixed-Income	IntTerm	*	*	*	0.9	1.9	1.6	16.74	2.6	1.96	FSA
PRRDX	PIMCO Real Return D	IntTerm	*	*	*	2.6	3.0	-0.7	10.92	6.2	0.57	FSA
PTTDX	PIMCO Total Return D	IntTerm	*	*	*	1.4	2.1	0.0	10.18	3.8	2.95	FSA
SCHR	Schwab Intermediate-Term U.S. Treasury	IntTerm	*	*	*	0.2	2.1	3.2	55.16	3.5	1.51	—
SCHZ	Schwab U.S. Aggregate Bond ETF	IntTerm	*	*	*	0.9	2.4	1.9	52.73	3.0	2.06	—
SCHP	Schwab U.S. TIPS ETF	IntTerm	*	*	*	1.8	3.8	1.4	55.53	5.3	0.32	—
PRCIX	T. Rowe Price New Income	IntTerm	*	B	*	1.2	2.1	1.1	9.55	3.2	2.56	fsA
VFIIX	Vanguard GNMA Inv	IntTerm	*	*	*	0.3	1.8	2.2	10.79	2.9	2.34	sa
VIPSX	Vanguard Inflation Protected Securities	IntTerm	*	*	*	1.9	3.7	1.4	13.43	5.5	0.71	fsa
VFICX	Vanguard Interm-Term Investment-Grade	IntTerm	*	*	*	1.8	3.3	2.8	9.91	3.7	2.97	fsa
VFITX	Vanguard Intermediate Term Treasury Inv	IntTerm	*	*	*	0.2	2.1	3.1	11.59	3.7	1.60	fsa
VBIIX	Vanguard Intermediate-Term Bond Index	IntTerm	*	*	*	1.1	3.0	2.8	11.64	4.5	2.57	fsa
VMBS	Vanguard Mortgage-Backed Secs ETF	IntTerm	B	B	B	0.2	1.6	2.2	53.38	2.3	1.58	—
BND	Vanguard Total Bond Market ETF	IntTerm	*	*	*	0.9	2.4	1.9	82.63	3.2	2.43	—
VBMFX	Vanguard Total Bond Market Index Inv	IntTerm	*	*	*	0.9	2.4	1.7	10.90	3.1	2.35	fsa
WTIBX	Westcore Plus Bond	IntTerm	*	*	*	1.3	2.2	1.2	10.78	3.1	3.19	FSA
DRGBX	Dreyfus U.S.Treasury Long-Term	LngTerm	*	*	*	0.0	6.1	2.1	20.54	10.3	2.30	FSA
FGOVX	Fidelity Government Income	LngTerm	*	*	*	0.2	1.9	1.8	10.54	3.0	1.63	Fsa
TLT	iShares Barclays 20+ Year Treasury Bond	LngTerm	*	*	*	-0.1	7.0	2.5	130.34	11.6	2.38	—
LQD	iShares iBoxx \$ Invest Grade Corp Bond	LngTerm	*	*	*	3.6	4.1	1.0	118.49	5.4	3.35	—
PRPIX	T. Rowe Price Corporate Income	LngTerm	*	*	*	2.5	3.2	0.3	9.51	4.6	3.44	fsA
PRULX	T. Rowe Price U.S. Treasury Long-Term	LngTerm	*	*	*	0.0	6.3	2.2	13.52	10.9	2.38	fsA
VBLTX	Vanguard Long-Term Bond Index Inv	LngTerm	*	*	*	3.0	6.3	0.3	14.04	9.1	3.87	fsa
VWESX	Vanguard Long-Term Inv-Grade Inv	LngTerm	*	*	*	3.8	6.9	1.3	10.43	8.5	4.21	fsa
VUSTX	Vanguard Long-Term Treasury Inv	LngTerm	*	*	*	0.1	6.6	2.6	13.11	11.3	2.61	fsa
FSICX	Fidelity Strategic Income	Multi	*	*	*	3.1	2.4	-0.5	10.36	4.5	3.58	Fsa
LSBDX	Loomis Sayles Bond Instl (\$100k)	Multi	*	*	*	5.2	2.0	-3.3	13.19	6.3	2.81	fsa
LSBRX	Loomis Sayles Bond Retail	Multi	*	*	*	5.1	1.8	-3.6	13.12	6.3	2.57	FSA
PONDX	PIMCO Income D	Multi	*	*	*	1.9	1.7	1.7	11.77	3.7	7.40	FSA
RPSIX	T. Rowe Price Spectrum Income	Multi	*	*	*	3.3	2.9	-0.4	12.23	4.3	3.38	fsA
PRSNX	T. Rowe Price Strategic Income	Multi	*	*	*	2.2	4.4	2.2	11.04	4.0	3.48	fsA
VCSH	Vanguard Short-Term Corporate Bond ETF	ShTerm	H	H	*	1.2	1.5	1.9	79.89	1.7	1.98	—
VFSTX	Vanguard Short-Term Inv Grade Inv	ShTerm	H	H	*	1.0	1.4	1.8	10.69	1.4	2.00	fsa
BTITX	American Century Zero Coupon 2020 Inv	ZeroCpn	*	*	*	0.3	1.9	2.6	103.91	4.7	3.07	FSA
BTTRX	American Century Zero Coupon 2025 Inv	ZeroCpn	*	*	*	-0.1	3.7	3.4	98.92	8.2	2.59	FSA

Wither Japan?

There was some good news coming out of Japan recently: 4th Quarter Gross Domestic Product (GDP) was revised up by 0.3 percentage points. The bad news? The revision left the quarter at an annualized growth pace of -1.1%, and the future of “Abenomics” in question.

The poor 4th Quarter was worse than anticipated, but unfortunately it's part of a pattern. Due in large part to weak consumer spending, Japan's GDP has contracted in four of the last seven quarters. Looking back even further, the world's third largest economy has been battling deflation for 20 years. After stock and property bubbles burst in the 1990s, consumers hunkered down and companies moved to reduce their debt. Resulting price declines actually made the problem worse, as consumers waited even longer to make purchases.

In 2013 Prime Minister Shinzo Abe launched his “three arrow” strategy to jumpstart Japan's stuttering economy. The three elements of “Abenomics” are unprecedented monetary easing, combined with fiscal stimulus and structural reforms. The strategy relies on a Japanese folk tale for its name, one which teaches that three sticks together are harder to break than one. Current monetary policy includes “negative” interest rates—designed to encourage corporate and consumer spending—and \$660 billion per year in government bond buying. Unfortunately, as we've seen here in the US, quantitative easing appears to be only marginally effective in today's world. Abe also supports increased public works spending, government consumption, tax incentives and regulatory reforms.

Japan faces another hurdle as we progress in the 21st Century: an ageing and shrinking population. Japan's population has declined by more than 1 million people over the last five years, and is forecast to fall from its current 127 million level to approximately 83 million by the year 2100. Without a significant increase in the birthrate and immigration, higher spending for health care and pensions will contribute to the anti-growth pattern. Japan is not the only country with this concern, but the issue is magnified.

Looking at the current investment implications, the broad Japanese market has done pretty well over the last five years—outperforming the S&P 500—but the long-term prospects don't look great. The Nikkei 225 has been volatile since the market break last August, and had declined by 28% from that point through mid-February 2016. The index had recovered about 12% of that decline by the end of the 1st Quarter.

	Aug 10 – Feb 12	Feb 15 – Mar 31
Nikkei 225	-28.1%	+12.1%
HJPNX	-15.8	+12.7
FJSCX	-10.4	+12.3

Our two holdings, which are in the *MONEYLETTER* and Fidelity Venturesome models, have done significantly better. Hennessy Japan Investor (HJPNX) and Fidelity Japan Smaller Companies (FJSCX) both remain a hold for now in our diversified venturesome portfolios. But given the questions about the future of Abenomics and the current outlook for Japan's biggest trading partner (China), we will be keeping a close eye on them. \$

100% U.S. TREASURY FUNDS

	7-Day	30-Day	1-Year
Gabelli US Treasury MMF/CI AAA	0.23%	0.22%	0.04%
PNC Treasury MMF/CI A	0.05	0.05	0.01
Amer Century Capital Presv Fund/Inv	0.01	0.01	0.01
Fidelity Treasury Only MMF	0.01	0.01	0.01
Western Asset US Treas Res/CI N	0.01	0.01	0.01

GENERAL PURPOSE TAXABLE FUNDS

	7-Day	30-Day	1-Year
Vanguard Prime MMF/Investor	0.42%	0.41%	0.11%
BlackRock MMP/Inv A	0.31	0.31	0.05
Meeder MMF/Retail	0.28	0.27	0.10
Fidelity Money Market Fund	0.26	0.25	0.05
Northern MMF	0.24	0.23	0.03
SSgA MMF/CI N	0.17	0.18	0.02
Morgan Stanley ActiveAssets MT	0.14	0.14	0.03
Schwab Value Adv MF/Inv	0.14	0.14	0.03
Wilmington Prime MMF/Admin	0.13	0.13	0.04
PNC Money Market Fund/CI A	0.10	0.11	0.05

TAX-FREE GENERAL PURPOSE FUNDS

	7-Day	30-Day	1-Year
Vanguard Tax-Exempt MMF	0.16%	0.05%	0.01%
CAT:Tax Ex/Deutsche T-E Money Fund	0.06	0.02	0.02
Western Asset T-F Reserves/CI N	0.02	0.02	0.02
Fidelity Municipal MMF	0.01	0.01	0.01
Fidelity Tax-Exempt MMF	0.01	0.01	0.01

TAX-FREE STATE-SPECIFIC FUNDS

	7-Day	30-Day	1-Year
Vanguard OH Tax-Exempt MMF	0.15%	0.05%	0.01%
Vanguard NY Tax-Exempt MMF	0.13	0.04	0.01
Vanguard NJ Tax-Exempt MMF	0.12	0.04	0.01
Vanguard PA Tax-Exempt MMF	0.11	0.03	0.01
Vanguard CA Tax-Exempt MMF	0.10	0.03	0.01
Fidelity AZ Municipal MMF	0.01	0.01	0.01
Fidelity CA Municipal MMF	0.01	0.01	0.01
Fidelity CT Municipal MMF	0.01	0.01	0.01
Fidelity MA Municipal MMF	0.01	0.01	0.01
Fidelity MI Municipal MMF	0.01	0.01	0.01
Fidelity NJ Municipal MMF	0.01	0.01	0.01
Fidelity NY Municipal MMF	0.01	0.01	0.01
Fidelity OH Municipal MMF	0.01	0.01	0.02
Fidelity PA Municipal MMF	0.01	0.01	0.01

Source: iMoneynet's Money Fund Report (800) 343-5413

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Total Returns—March 31, 2016

	1-mo	6-mo	1-yr	3-yr	YTD
S&P 500	6.8%	8.5%	1.5%	39.4%	1.4%
Asset Allocation	3.6	2.2	-4.3	14.2	1.3
Funds (Avg) 1,408 Funds					

(continued from page 12)

Needham Small Cap Growth has advanced nearly 8.0% this year, outpacing 99% of the small growth category.

Needham Small Cap Growth 800 625-7071
Min inv \$2,000, \$1,000 IRA. 2% fee within 60 days.

Cynthia Andrade (CFA), Contributing Editor
Cyndi has been a financial writer and editor since 1980.

Seeking Stocks at a Discount

A number of trades occurred in the *MONEYLETTER* model portfolios at the end of March. The *MONEYLETTER* Venturesome model purchased Artisan Value, while both the ML Venturesome and ML Moderate models purchased Needham Small Cap Growth. Both of these funds seek out stocks selling at a discount to their underlying value, though their search takes them to different areas of the stock market. And both are benefitting from an investing environment that has shifted to their favor.

Artisan Value Fund (ARTLX)

Artisan Value boasts a veteran team and a solid long-term strategy. Their philosophy: "We seek cash producing businesses in strong financial condition that are selling at undemanding valuations." Regarding valuation, they want companies selling at a discount to intrinsic value, which have low expectations and a favorable risk/reward outlook. Firms must have healthy balance sheets, strong liquidity, and financial flexibility. And critical to the long-term prosperity of a business, the managers assess free cash flow and return on capital capabilities. They use a bottom-up investment process.

Top Five Sectors and Holdings (% of Total Net Assets)

Info Technology	24.5	Samsung Electronics	5.2
Financials	21.2	The Mosaic Co.	4.7
Materials	15.3	Berkshire Hathaway	4.3
Energy	14.8	Apache	4.2
Industrials	12.2	Goldcorp	4.2

As of February 29, 2016

The portfolio typically sports 30 to 40 stock holdings (35 currently), but despite that concentration, is generally diversified by holdings and industries. Stocks usually do not go much above 5% of assets. Still, the top ten holdings take up 40% of assets. The portfolio is predominately large cap (61% of assets), with most of the remainder in mid-cap issues. Compared to the typical large value fund, Artisan Value is most overweight in technology, at about double the category average. It is also overweight in the materials and consumer cyclical sectors and underweight in the consumer staples and health care areas.

The fund's performance in recent years was disappointing. A combination of its strategy being out of favor plus disappointments in the energy and materials sectors restrained results. However, an 8.5% return this year through April 1 puts it in the top 1% of the category.

Artisan Value

800 344-1770 • Minimum investment \$1,000, \$1,000 IRA.

Needham Small Cap Growth Fund (NESGX)

This fund delves not just into small-cap stocks, but micro-caps, which recently accounted for more than 80% of assets. This portfolio also holds a limited number of stocks (just 26 recently), but it is notably more concentrated than the Artisan fund above. Note the heavy concentration in the information technology sector. Plus, the top ten stocks account for 55% of assets.

Top Five Sectors and Holdings (% of Total Net Assets)

Info Technology	73.0	Newport Corp.	6.3
Industrials	5.4	Silicon Graphics Int'l	6.2
Consumer Staples	2.5	KVH Industries	5.6
Health Care	1.4	Ultra Clean Holdings	5.6
Energy	1.1	Super Micro Computer	5.2

As of December 31, 2015

The fund's investment strategy is to invest in smaller growth companies trading at a discount to their underlying values, yet have superior long-term growth potential. Managers Chris Retzler and John Barr look for firms that are emerging as market leaders, which have strong "incentivized" management teams, and have unrecognized product or operating margin expansion opportunities. The fund may use short selling to reduce volatility, may hold cash, and will invest in "venture-based post-IPO opportunities." In fact, cash recently comprised nearly 20% of assets.

Similar to the Artisan fund, this fund also underperformed its small growth category in recent years. However, many of the fund's long-term holdings are now adding to positive fund performance. Retzler recently told CNBC's Nightly Business Report, "I think things are getting better. There's certainly a greater focus on value stocks.... We're seeing that money is coming into a broader bunch of technology companies that have been really ignored for the past year. So we're confident going forward."

Retzler added that he likes to invest in stocks that are a play on the "Internet of things." In this case, companies that are selling equipment to the big Internet players such as Cisco, Google, Apple, and Facebook. One example is Super Micro Computers (up more than 40% this year). Retzler notes that the firm has significant insider ownership. It makes high end servers (where it is gaining market share from Lenovo) and also next-generation storage products.

(continued on page 11)

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